



Jane Player
Solicitor – Partner, Bird & Bird

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Mediation experience

- Accredited by CEDR in 2001. Undertaken over 20 mediations whilst maintaining full time career as Head of Dispute Resolution at Bird & Bird.
- Expertise covers sector focus on general corporate/contractual claims and fraud, technology/telecoms disputes and project disputes.
- Currently 97% settlement rate.
- Examples of mediations undertaken to date:
 - International mediations with multi jurisdiction/cultural issues.
 - Public body dispute with a private company in relation to a contractual claim and claim for loss of profits.
 - Experience of tri-partite mediation and multi-party mediation involving both government bodies and not for profit organisations.
 - Experience of professional negligence mediation.
 - Franchise and distribution agreement experience.
 - Numerous IT disputes.
 - Health Authority and Charity dispute re funding.
 - Joint venture/PFI dispute.
 - Banking/finance dispute between 6 international banks.
 - Personal disputes between business partners.

Personal style

- “Good on coming up with ideas, discussing tactics and quick to pick up on reality testing, questioning etc.”
- “Determined to explore every possible option rather than giving up.”
- “Highly constructive and added greatly to the process.”
- “Good rapport with the principals.”
- “Obviously a very good lawyer, excellent interpersonal skills, a really warm and likeable person – a great asset to the mediation community.”
- “She was excellent. She worked hard with us and built rapport well with our client. I would be happy to use her again in the future.”
- “We were very impressed by Jane. She is very personable and conciliatory. She is a good listener”
- “We were very pleased with Jane and will be happy to work with her again.”
- “She did a good job in helping the parties see where they could settle.”
- “I was very impressed by Jane. She had a very quick grasp of all the key legal issues and was very familiar with all of the points so as to ensure that all parties could make as good a use of the time available as possible.”
- “Her ability to identify common ground and to debate and challenge ideas was excellent and she was key in achieving the settlement.”

- “Her manner and style was also good - calm and understanding of the clients' concerns but firm and in control at all times. My clients were also impressed.”

Other dispute resolution experience

- Early neutral evaluation, arbitration, expert determination.
- Part of MATA (Mediation and Training Alternatives) faculty authorised provider for CIArb Mediation Training Courses.

Professional Background

Current

- Co-head of International Dispute Resolution Group, Bird & Bird
- Specialist area of practice: company commercial disputes, fraud
- Professional negligence against professionals
- Disputes within the media and entertainment and IT/communications markets
- Disputes within the engineering/construction industries

Previous

- Former head of Litigation of DLA London
- Assistant solicitor in the commercial litigation department at Turner Kenneth Brown from 1987 to 1992
- Trained at Turner Kenneth Brown 1985 to 1987

Membership of professional organisations

- Member of the Business Woman of the Year Group
- Member of the Association of Woman Solicitors
- Active member of CBI

Other skills

- 42 years old
- Educated at Colston's Girls School, Bristol and Exeter University
- LLB in Law
- Speaks French, Spanish and Italian (to varying degrees!).
- Various lecturing opportunities and author of a number of published articles on mediation and dispute resolution generally, to include risk management.
- Golf, tennis and skiing fanatic.