

CONFERENCE COMPARISON TABLE (Gross Income Figures)

YEAR	MONTH	September	October	November	December	January	TOTAL	(+/-)	%
ROOM HIRE									
Y 2014/2015		£ 3,539.50	£ 2,099.00	£ 3,454.00	£ 1,175.70	£ 2,952.00	£ 13,220.20		
Y 2015/2016		£ 2,997.00	£ 3,717.00	£ 2,072.00	£ 1,650.00	£ 2,736.00	£ 13,172.00		
Y 2016/2017		£ 3,626.00	£ 2,877.00	£ 2,923.50	£ 2,335.50	£ 2,465.50	£ 14,227.50	£ 1,055.50	8%
REFRESHMENTS & CATERING									
Y 2014/2015	*	£ 397.00	£ 476.00	£ 813.60	£ 261.00	£ 434.10	£ 2,381.70		
Y 2015/2016	*	£ 419.50	£ 998.00	£ 500.00	£ 741.75	£ 1,109.25	£ 3,768.50		
Y 2016/2017		£ 2,114.00	£ 1,702.75	£ 1,752.00	£ 1,399.75	£ 669.00	£ 7,637.50	£ 3,869.00	103%
<i>* These figures ONLY include refreshments as the buffet monies went of the café operators at the time</i>									
CANCELLATION FEES									
Y 2014/2015		£ -	£ -	£ -	£ -	£ -	£ -	£ -	
Y 2015/2016		£ -	£ -	£ -	£ -	£ -	£ -	£ -	
Y 2016/2017		£ -	£ -	£ -	£ -	£ -	£ -	£ -	0%
TOTAL									
Y 2014/2015		£ 3,936.50	£ 2,575.00	£ 4,267.60	£ 1,436.70	£ 3,386.10	£ 15,601.90		
Y 2015/2016		£ 3,416.40	£ 4,715.00	£ 2,572.00	£ 2,391.75	£ 3,845.25	£ 16,940.40		
Y 2016/2017		£ 5,740.00	£ 4,579.75	£ 4,675.50	£ 3,735.25	£ 3,134.50	£ 21,865.00	£ 4,924.60	29%