

CONFERENCE COMPARISON TABLE (Gross Income Figures)

YEAR	September	October	November	December	January	February	March	April	May	TOTAL	(+/-)	%
ROOM HIRE												
Y 2014/2015	£ 3,539.50	£ 2,099.00	£ 3,454.00	£ 1,175.70	£ 2,952.00	£ 3,292.00	£ 2,623.00	£ 3,125.50	£ 2,906.00	£ 11,946.50		
Y 2015/2016	£ 2,997.00	£ 3,717.00	£ 2,072.00	£ 1,650.00	£ 2,736.00	£ 4,035.50	£ 5,027.00	£ 3,622.00	£ 2,304.50	£ 14,989.00		
Y 2016/2017	£ 3,626.00	£ 2,877.00	£ 2,923.50	£ 2,335.50	£ 2,465.50	£ 3,262.50	£ 3,426.00	£ 3,297.50	£ 4,211.00	£ 14,197.00	-£ 792.00	-5%
REFRESHMENTS & CATERING												
Y 2014/2015	* £ 397.00	£ 476.00	£ 813.60	£ 261.00	£ 434.10	£ 682.30	£ 424.10	£ 853.93	£ 402.50	£ 2,362.83		
Y 2015/2016	* £ 419.50	£ 998.00	£ 500.00	£ 741.75	£ 1,109.25	£ 1,815.75	£ 2,823.30	£ 2,408.65	£ 1,675.00	£ 8,722.70		
Y 2016/2017	£ 2,114.00	£ 1,702.75	£ 1,752.00	£ 1,399.75	£ 669.00	£ 3,060.75	£ 2,601.97	£ 1,686.00	£ 2,077.00	£ 9,425.72	£ 703.02	8%
<i>* These figures ONLY include refreshments as the buffet monies went of the café operators at the time</i>												
CANCELLATION FEES												
Y 2014/2015	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	
Y 2015/2016	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ 100.00	£ 100.00	£ 100.00	
Y 2016/2017	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	-£ 100.00	0%
TOTAL												
Y 2014/2015	£ 3,936.50	£ 2,575.00	£ 4,267.60	£ 1,436.70	£ 3,386.10	£ 3,974.30	£ 3,047.10	£ 3,979.43	£ 3,308.50	£ 14,309.33		
Y 2015/2016	£ 3,416.40	£ 4,715.00	£ 2,572.00	£ 2,391.75	£ 3,845.25	£ 5,851.25	£ 7,850.30	£ 6,130.65	£ 3,979.50	£ 23,811.70		
Y 2016/2017	£ 5,740.00	£ 4,579.75	£ 4,675.50	£ 3,735.25	£ 3,134.50	£ 6,323.25	£ 6,027.97	£ 4,983.50	£ 6,288.00	£ 23,622.72	-£ 188.98	-1%