



Power Seminars Ltd
96 St Andrew's Drive, Glasgow, G41 4RX
Tel 0141 427 0735 Fax 0141 427 2020 Mobile 07715 176292
www.powerseminars.co.uk e-mail ej@powerseminars.co.uk

Commercial Training

Event Management

Consultancy

Commercial Training

Power Seminars provides specialist training from authoritative speakers for public or in-house delivery. Each programme can be tailored to the client's specific requirements such as procedures or terms and conditions or to incorporate the client's experiences and case studies. By opting for in-house delivery clients can avoid the time and expense of travel and subsistence at distant venues. The networking benefits normally associated with a public course may be secured by sharing the training with others in your area or sphere of interest. Power Seminars will be happy to facilitate such a sharing arrangement.

Commercial Law

- Engineering Contracts
- Essentials of Contract Drafting
- Essentials of Contract Law
- Exemption Clauses in Commercial & Consumer Contracts
- Joint Ventures
- Product Liability
- Software Contracts

Commercial Skills

- Commercial Awareness
- Due Diligence
- Essentials of Contract Management
- Outsourcing
- Service Level Agreements
- Supplier Management
- Understanding Pricing

Finance

- Understanding Finance
- Understanding Finance & the City

International Trade

- Essentials of Exporting
- Essentials of International Purchasing
- Essentials of International Trade

Negotiation

- Essential Negotiation Skills
- Advanced negotiation
- Negotiation Master Class

Procurement Skills

- Consulting Skills for Procurement Professionals
- Essentials of Purchasing
- Essentials of International Purchasing
- Going out to Tender
- Managing Major Procurements

Selling Skills

- Bidding to Win
- Managing the Bid Process

Event Management

Power Seminars has the expertise to help you realize your event. We can take over the whole event and deliver it to meet your requirements or support your own efforts to the extent required. We can help with conferences, exhibitions, launches, receptions, training courses, workshops or whatever else you have in mind.

Consultancy

Power Seminars can offer a range of consultancy services in supply chain management and information security.